

Message Text

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PAGE 01 FRANKF 07779 271511Z

61

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 RSC-01 /021 W

----- 003440

R 271426Z NOV 74

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 8685

USDOC WASHDC

INFO AMEMBASSY BONN

AMEMBASSY BRUSSELS

UNCLAS FRANKFURT 7779

E.O. 11652: NA

TAGS: BEXP, GW

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 428/05/P0087

2. 11/22/74

3. C.J. HARRIS

4. 428 GERMANY

5. I,D,M

6A --

6B ERICH LADEWIG, PROKURIST, VERTRIEBSLEITER

6C GULDE REGELARMATRUEN KG

D-67 LUDWIGSHAFEN-OGGERSHEIM

MANNHEIMER STRASSE 63

7. GULDE LUDWIGSHAFEN

TEL: 0621-68111

TELEX: 04-64837

8. --

9. 101, 112

9A DIRECT SALE, DISTRIBUTION

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10. 3312259- STAINLESS STEEL RODS, OF TYPES 45.71, 316 SS,
AND 45.41

FOUNDED IN 1885; ANNUAL SALES VOLUME APPROX. 40 MILLION DM:
STAFF: 600; LEADING MEDIUM SIZED GERMAN MFR. OF FLUID POWER
CONTROL VALVES AND FITTINGS: WANTS TO PROMOTE U.S. PRODUCTS,
AS SPECIFIED ABOVE, ALONG WITH ITS OWN LINE: OPEN FOR
DISCUSSION OF POSSIBLE SINGLE-AND/OR CROSS LICENSING, IN
THESE FIELDS. VERY GOOD SALES PROSPECTS FOR SUITABLE U.S.
PARTNER.HARLAN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Draft Date: 27 NOV 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
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Review Comment: n/a
Review Content Flags:
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Review History: RELEASED <23 SEP 2002 by chicheje>; APPROVED <13 FEB 2003 by kelleyw0>
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